



Innvotek Limited

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www.innvotek.com

Innvotek is a leader in the business of Innovation. We collaborate with organisations to drive business growth, while creating value throughout innovation. Driven by a desire to solve complex challenges we help develop products that accelerate advances in technology and science. We invest both our technical expertise and funding 'know-how' to fuel the commercialisation of inventions and patent portfolios.

Our mission is to energize and streamline a knowledge based economy that will drive innovation.

Position: Innovation Consultant - R&D Account Manager @ Innvotek Ltd

Location: Client based – London

We are currently looking for an enthusiastic, creative and motivated individual with R&D and Innovation funding experience and excellent communication skills to join Innvotek's multidisciplinary team in the role of "Innovation Consultant - R&D account management" and work with one of our university clients based in London. You will be based on client site and work alongside an Innovation Consultant and Innvotek Directors, and leading in the design and development of research, technology and innovation projects, together with key staff as PIs, PhDs and other academic staff.

Your main aim will be to facilitate and support the client engagement in R&D&I projects, and support bringing these to life by:

- Understanding the client needs, knowledge and research excellence
- Developing and managing a knowledge programme which supports an idea-to-concept process and encourages innovation
- Developing programmes/approaches to communicate funding opportunities and steps to grant
- Designing and developing R&D&I funding proposals, where the client is a consortium lead or a participant
- Working with the wider Innvotek team to facilitate, coordinate and support client engagement in externally led proposals.

Main duties and responsibilities:

- Lead client brain-storming sessions for concept generation and validation, and carry out due diligence and techno-economic feasibility of resulting ideas
- Manage a communication and knowledge exchange programme with key client staff to foment ideas and maximize innovation output
- Authoring and supporting development of documents focusing on business impact and commercialisation strategy, technology management, and technical contributions for collaborative funding proposals
- Ensuring proposals meet appropriate eligibility criteria
- Conduct market research and analysis to the level of detail required to demonstrate sufficient impact for a fundable project
- Research competing technical solutions in order to highlight the benefits and innovation of proposed solutions
- Communicate effectively with suitable technical staff, academic partners and industrial clients to gather information for submission of research proposals
- Ensuring proposals are prepared, initially assessed and submitted to the required standard and deadlines
- Review, edit and improve R&D and innovation ideas

- Authoring input towards the dissemination of existing projects and Innvotek's commercial strategies
- Working with the Innovation Director, Chief Executive and team colleagues as required, and contribute to a wide range of areas, from different client accounts to internal Innvotek projects.

Person Specification:

- Experience in working in a University or Research environment, specifically with PIs, PhDs and academic staff
- Educated to degree level (or equivalent experience) in a scientific, technical or business discipline
- Experience or keen interest in commercial pathways to new product development
- Experience with commercial and public funding, in particular knowledge and experience with European (e.g. Horizon 2020, FP7, Eurostars) and/or UK Funding (e.g. Innovate UK, Regional Funds, Corporate grants)
- Strong persuasive writing skills, preferably demonstrated by a proven track record of proposal writing
- Strong analytical skills and experience with complex and research innovation-related problem solving
- Flexibility and ability to work on multiple projects to meet deadlines
- A passion in bringing concepts and ideas to life and fulfilling a technology/product gap in the market.

What we look for:

We are looking for people who are smart, curious and pro-active. We value each individual and want you to be the best version of your professional self: continuously improving on your role and always thinking *synergy* (how the pieces of the puzzle fit together and what you can do about it).

What we offer:

We are a highly dynamic and international team and we offer a competitive salary based on experience, a level of flexibility which allows you to manage your own time and working spot, and both an open environment and informal culture.

To apply please send your CV highlighting "Innovation Consultant" in the subject line to recruitment@innvotek.com

Please include your notice period or availability, and anything else you would like us to know about you.