



Innvotek Limited

43, Berkeley Square, Mayfair, London, W1 5FJ

www.innvotek.com

Innvotek is a leader in the business of Innovation. We collaborate with organisations to drive business growth, while creating value throughout innovation. Driven by a desire to solve complex challenges we help develop products that accelerate advances in technology and science. We invest both our technical expertise and funding 'know-how' to fuel the commercialisation of inventions and patent portfolios.

Our mission is to energize and streamline a knowledge based economy that will drive innovation.

Position: Innovation Consultant (Strategy & Partnerships Development) @ Innvotek Ltd

Location: Client based, Granta Park (Cambridge)

We are currently looking for an enthusiastic, creative and motivated individual with client facing experience, preferably with a science, engineering or a technical background, to join Innvotek's multidisciplinary team in the role of Innovation Consultant.

You will be working on client site, alongside the client's staff on each project, assisting with strategy, partnerships development and implementation tasks. This could include facilitating working sessions with senior management, connecting with and motivating the client team, and developing client collaborative projects which also include Innvotek. Common traits of those successful in this role are leadership, integrity, a sharp analytical mind, creativity, and the ability to work with people across all levels in an organization.

Main duties and responsibilities:

- To work with Directors and senior executives on strategic proposals as requested by the client to provide recommendations and author strategy documents and partnership proposals
- To work alongside the client's staff on each project, focusing on partnership development and implementation tasks. This could include facilitating meetings, connecting with and motivating the client team.
- To gather and analyse information, formulating and testing hypotheses, and developing and communicating recommendations
- To bring your own ideas on how to create new tools, approaches and develop new service lines
- To manage work and progress with minimal supervision, including tracking metrics, handling complex analyses, and preparing communications to report back to client and internal leadership
- To collaborate with internal and external partners and liaising with the funding agencies
- To develop practical recommendations and contribution to team discussions on implications of analysis; identifying implementation challenges.

- To work with the Innovation Director, Chief Executive and team colleagues as required, and contribute to a wide range of areas, from different client accounts to internal Innvotek projects.

Person Specification:

- Educated to degree level (or equivalent experience) in a scientific, technical or business discipline
- Experience in working with top level Directors and Exec Teams
- Proven expertise of effectively developing and managing long lasting business to business relationships
- Highly developed presentation, interpersonal, communication and organisational skills
- Ability to persuade, influence and negotiate at all levels
- A flexible approach to travel as required Flexibility and ability to work on multiple projects to meet deadlines
- Ability to work independently and excellent attention to detail
- Strong organization and time management skills
- Excellent communication skills
- A passion for concepts and ideas which fulfil a technology/product gap in the market.

What we look for:

We are looking for people who are smart, curious and pro-active. We value each individual and want you to be the best version of your professional self: continuously improving on your role and always thinking *synergy* (how the pieces of the puzzle fit together and what you can do about it).

What we offer:

We are a highly dynamic and international team and we offer a competitive salary based on experience, a level of flexibility which allows you to manage your own time and work spot, and both an open environment and informal culture.

To apply please send your CV highlighting “Project Management” in the subject line to recruitment@innvotek.com

Please include your notice period or availability to start, current location and anything else you would like us to know about you.